



Pre-Sales Manager, CDI, 100% (Barcelona, Spain)

COMPANY

Since 2007, [lemonads](#) is a major player of acquisition and monetization of digital traffic. As a fast-growing group, **lemonads** has clients all over the world, and offices in Switzerland, Luxembourg, Portugal and Spain.

Human being and innovation are at the heart of each of our decisions. By joining **lemonads**, you will join a dynamic team, passionate, and united by one common goal that drive us: being the market leader!

If you like technological environment and want to evolve in an ambitious worldwide company, join our team and become our new partner!

ROLE

This position is based in Barcelona. You will be in charge of working closely with the sales reps throughout the whole sales cycle. This position has the following goals:

- Analyze potential markets.
- Craft sales pitches for sales team.
- Qualify prospects by identifying ideal customer.
- Initiate first contact with leads (phone, email).

PROFILE

- Minimum of 2 years of experiences in pre sales.
- Strong organizational, communication and time management skills.
- Good strategic thinking.
- Proficient in Microsoft Office.
- Solid presentation skills.
- English: Fluent
- Bachelor's Degree.

To apply, please send your resume and your cover letter to job.87@lemonads.com with the tag "BCN Pre Sales Manager".